

**APOLLO GOLD CORP.**  
**(FORMERLY INFORM RESOURCES CORP.)**

**MANAGEMENT DISCUSSION AND ANALYSIS**  
**FORM 51-102F1**

**FOR THE PERIOD ENDED AUGUST 31, 2020**

## INTRODUCTION

This is Management’s Discussion and Analysis (“MD&A”) for Apollo Gold Corp. (Formerly Inform Resources Corp.) (“Apollo” or the “Company”) and has been prepared based on information known to management as of October 27, 2020.

The MD&A is intended to complement and supplement the Company’s condensed interim financial statements, but it does not form part of those condensed interim financial statements. To better understand this MD&A, it should be read in conjunction with the condensed interim condensed interim financial statements for the period ended August 31, 2020 and the audited financial statements for the years ended November 30, 2019 and 2018 including the related notes. All financial information in this document is prepared in accordance with International Financial Reporting Standards (“IFRS”) unless otherwise indicated. All dollar figures included in the following Management Discussion and Analysis (“MD&A”) are quoted in Canadian dollars unless otherwise indicated.

## FORWARD LOOKING STATEMENTS

Certain sections of this MD&A provide, or August appear to provide, a forward-looking orientation with respect to the Company’s activities and its future financial results. Consequently, certain statements contained in this MD&A constitute express or implied forward-looking statements. Terms including, but not limited to, “anticipate”, “estimate”, “believe” and “expect” August identify forward-looking statements. Forward-looking statements, while they are based on the current knowledge and assumptions of the Company’s management, are subject to risks and uncertainties that could cause or contribute to the actual results being materially different than those expressed or implied. Readers are cautioned not to place undue reliance on any forward-looking statement that August be in this MD&A.

Forward looking statements in this MD&A include, but are not limited to, the following:

- Working capital requirements;
- Management’s expectations of future activities and results; and
- The Company’s ability to raise capital for exploration expenditures and/or to acquire interest(s) in new projects.

## ADDITIONAL INFORMATION

Condensed interim financial statements, MD&A’s and additional information relevant to the Company and the Company’s activities can be found on SEDAR at [www.sedar.com](http://www.sedar.com).

## OVERVIEW OF THE BUSINESS

Apollo Gold Corp. (the “Company”) is an exploration and development company incorporated on September 22, 1999 under the laws of the Province of Alberta, Canada. The Company filed for continuance under the Canada Business Corporations Act on December 1, 2003 and then under the laws of British Columbia on November 4, 2010. The Company is listed on the TSX Venture Exchange (“TSX-V”), trading under the symbol APGO.

The Company is engaged in the investigation, acquisition, exploration and development of economically viable mineral resource deposits on mineral properties. The recoverability of the amounts shown to acquire the Company’s mineral properties and related deferred exploration costs are dependent upon the existence of economically recoverable reserves, the ability of the Company to obtain necessary financing to complete the development of those reserves and upon future profitable production.

On April 27, 2020, the Company closed a private placement of 12,500,000 units for gross proceeds of \$625,000. Each unit consists of one common share and one warrant to purchase one common share of the Company at \$0.25 per share for two years from the date of closing. There were no issue costs associated with this private placement. The full amount of the offering was allocated to share capital.

On May 27, 2020, the Company closed a private placement of 8,032,000 units for gross proceeds of \$2,008,000. Each unit consists of one common share and one warrant to purchase an additional common share at \$0.50 per share for a period of two years from the date of closing. In connection with this private placement, the Company paid \$65,085 in finders’ fees and issued 320,000 finders’ warrants to purchase common shares for \$0.50 per share for a period of two years. As at August 31, 2020, a total of \$270,900 remained receivable for the issuance of shares in this financing, these proceeds were received following the quarter end. The full amount of the offering was allocated to share capital.

On August 6, 2020, the Company closed a private placement of 10,000,000 units for gross proceeds of \$5,000,000. Each unit consists of one common share and one warrant to purchase an additional common share at \$0.75 per share for a period of two years from the date of closing. In connection with this private placement, the Company paid \$276,332 in finders' fees and issued 498,470 finders' warrants to purchase common shares for \$0.75 per share for a period of two years. As at August 31, 2020, a total of \$792,218 remained receivable for the issuance of shares in this financing, these proceeds were received following the quarter end. The full amount of the offering was allocated to share capital.

On March 25, 2020, the Company entered into an option agreement to earn up to 90% interest in two prospective gold-silver properties, comprising 5 exploration and 18 exploitation concessions, in the El Indio Gold Belt of western Chile. The terms of the option agreement are as follows:

- To earn a 65% interest, the Company must make cash payments totalling \$600,000 as follows:
  - \$50,000 upon signing of the agreement;
  - \$50,000 within 7 business days of TSX Venture Exchange approval;
  - \$100,000, \$150,000, and \$250,000 on the first, second and third anniversary date of Exchange approval of the agreement;
  - The Company must also incur \$3,000,000 of expenditures on the Properties as follows: \$500,000, \$1,000,000, and \$1,500,000, during the first, second and third respective years following Exchange approval of the agreement.
  - To earn an additional 25%, the Company must make total cash payments of \$250,000 and \$500,000 on or before 90 days after the fourth and fifth respective years following Exchange approval. In addition, the Company must also incur an aggregate total of \$5,000,000 of expenditures within 5 years of TSX Venture Exchange approval of the agreement.

On 12<sup>th</sup> August, 2020, the Company confirmed that the conditions of the Option Agreement, including TSX Venture Exchange approval, had been fulfilled and the Option Agreement is now unconditional and the second tranche of \$50,000 was forwarded to optionors.

**Subsequent Events:**

On October 13, 2020, the Company announced it had entered binding letters of intent (the “LOIs”) with Conico Resources Ltd. to acquire its interest in an option to acquire the Muylaque Project (“Muylaque”) and Condoro Explorations Inc. to acquire its interest in an option to acquire the Lucma and Libertador Projects (“Libertador”).

Muylaque is comprised of two mining concessions totaling 800 hectares located in the District of San Cristóbal, Province of Mariscal Nieto, Department of Moquegua, Peru, and Libertador is comprised of seven mining concessions totaling 4,357 hectares located in the Lucma district, Gran Chimú province, La Libertad Department, Peru. The LOIs are binding as to their principal terms, but the transactions remain subject to the execution of definitive agreements and the closing conditions contained therein and as described below. The LOIs will terminate if definitive transaction documentation is not executed by January 31, 2021 with the parties intending to execute such documentation as quickly as possible and well in advance of such date.

***Muylaque Transaction***

To acquire a 100% interest in Muylaque, Apollo Gold will make total cash payments of US \$3.6 million over a 6-year period and will commit to exploration expenditures of at least US \$8,000,000 within 6 years of the date hereof. In addition, Apollo will issue a total of 4 million Apollo Gold shares and 4 million share purchase warrants, as follows:

TIMING	MUYLAQUE			
	Cash Payments	Share Issuances	Warrant Issuances	Exploration Expenditures
On Closing	-	1,000,000	2,000,000 <sup>1</sup>	
By end of Year 1	US\$200,000	1,000,000	2,000,000 <sup>2</sup>	US\$8,000,000

By end of Year 2	US\$250,000	1,000,000	-	
By end of Year 3	US\$500,000	1,000,000	-	
By end of Year 4	US\$750,000	-	-	
By end of Year 5	US\$900,000	-	-	
By end of Year 6	US\$1,000,000	-	-	

1. Warrants issued on closing will have a term of three years and an exercise price of \$0.81.
2. Warrants issued on the first anniversary of closing will have a term of three years and will have an exercise price equivalent to the closing price of Apollo Gold Shares on the last trading day prior to the date which is one year from the closing date.

Upon completion by Apollo of all the minimum expenditure requirements, cash payments and the issuance of consideration shares and warrants, Apollo Gold shall have acquired a 100% undivided interest in and to the Muylaque Project subject to a 2.5% net smelter return royalty (the “Muylaque NSR”). 1% of the Muylaque NSR can be acquired by Apollo Gold at any time for US\$1million or 1.5% can be acquired by Apollo Gold for US\$2 million at any time.

### ***Libertador Transaction***

To acquire a 100% interest in Libertador, Apollo Gold will make total cash payments of US \$2,500,000 over a 5-year period and will commit to exploration expenditures of at least US \$6,000,000 within 6 years of the date hereof. In addition, Apollo will issue a total of 5 million Apollo Gold shares and 5 million share purchase warrants as follows:

TIMING	LIBERTADOR			
	Cash Payments	Share Issuances <sup>1</sup>	Warrant Issuances	Exploration Expenditures
On Closing	-	1,000,000	2,500,000	
By end of Year 1	US\$250,000	1,000,000	2,500,000	US\$6,000,000
By end of Year 2	US\$400,000	1,500,000	-	
By end of Year 3	US\$450,000	1,500,000	-	
By end of Year 4	US\$500,000	-	-	
By end of Year 5	US\$900,000	-	-	
By October 21, 2026	-	-	-	

1. Warrants issued on closing will have a term of three years and an exercise price of \$0.81.
2. Warrants issued on the first anniversary of closing will have a term of three years and will have an exercise price equivalent to the closing price of Apollo Gold Shares on the last trading day prior to the date which is one year from the closing date.

Upon completion by Apollo of all the minimum expenditure requirements, cash payments and the issuance of consideration shares and warrants, Apollo Gold shall have acquired a 100% undivided interest in and to the Libertador Project subject to a 2.5% net smelter return royalty (“Libertador NSR”). 1% of the Libertador NSR can be acquired by Apollo Gold at any time for US\$1million or, 1.5% can be acquired by Apollo Gold for US\$2 million at any time.

Under the terms of the LOIs, Apollo Gold has forwarded initial cash payments of US\$50,000 and US\$35,000 due in relation to the Muylaque Transaction and the Libertador Transaction respectively. These relate to property payments required in Peru and will also enable initial work, utilizing highly qualified local geologists and support staff, to commence on both properties within days. All other cash payments relating to the Transactions are only payable after completion of Definitive Agreements.

The definitive agreements with respect to the Muylaque and Libertador transactions will contain conditions to closing which include (i) approval of the TSX Venture Exchange, (ii) completion of appropriate technical reports on each property, (iii) delivery of satisfactory title opinions, (iv) finalization of due diligence; and (v) evidence that the underlying definitive agreements to

acquire the projects are in form and substance satisfactory to Apollo Gold and that they have been registered appropriately in Peru.

On October 13, 2020, the Company also announced the launch of a market awareness / marketing program primarily focused on increasing the Company’s profile in the United States over the coming months and developing a wider, more diverse shareholder base. In order to design, provide content for and implement this program, the Company has entered into an agreement with Media Specialists Inc., a leading international marketing company with 20 years experience based in Nashville Tennessee (“Media Specialists”).

Pursuant to this agreement, the Company will pay Media Specialists US\$404,772.00 for up to 12 months work in developing appropriate creative content, including videos, articles, artwork etc. and for its expertise and relationships in coordinating the distribution of such products through traditional and electronic media, including mailing / emailing to proprietary distribution lists and utilizing google and other appropriate channels. All distribution and related costs will also be paid by Apollo Gold. The exact timing of the anticipated campaigns will be dictated by market and related conditions.

On October 13, 2020, the Company also confirmed that LOI relating to the First Majestic, Jalisco Group of properties was terminated by mutual agreement.

### SELECTED QUARTERLY FINANCIAL INFORMATION

The selected financial information provided below is derived from the quarterly and annual condensed interim financial statements for each of the last eight quarters:

	Three Months Ended (\$)							
	August 31, 2020	May 31, 2020	February 29, 2020	November 30, 2019	August 31, 2019	May 31, 2019	February 28, 2019	November 30, 2018
Operating expenses	318,477	790,934	36,363	41,157	28,609	32,262	34,322	49,081
Net loss	(283,504)	(770,999)	(36,363)	(41,157)	(28,609)	(32,262)	(34,322)	(49,081)
Loss per share – basic and diluted – continuing operations	(0.00)	(0.03)	(0.00)	(0.01)	(0.00)	(0.00)	(0.00)	(0.00)

### RESULTS OF OPERATIONS

During the third quarter ended August 31, 2020, the Company incurred a net loss of \$283,504 compared to \$28,609 for the same quarter in 2019. The increase in the loss is primarily the result of higher consulting fees due to the engagement of new management personnel to manage the Company given its expanded operations including in relation to the exploration and development of its newly acquired interests in mineral properties. In addition, client communications increased due to marketing firms engaged to deliver shareholder communication services, increase in exploration services for consultants and property visits on potential acquisition targets, and lastly increase in transfer agent and filing fees due to fees paid to exchange on the issuance of shares. These expenses were offset by the recognition of a gain on the settlement of accounts payable, as a result of the negotiations with vendors to accept a lower amount on previously charges to invoices. For the nine-months ended August 31, 2020, the Company incurred a net loss of \$1,145,774 compared to \$95,193 for the nine-months ended August 31, 2019. The increase in the loss for the year is for the items discussed above in addition to the increase in share-based payments resulting from the issuance of stock-options to management, directors, and key consultants.

### LIQUIDITY AND CAPITAL RESOURCES

As at August 31, 2020, the Company had a working capital surplus of \$5,749,577 (November 30, 2019 – deficiency \$196,807). Cash as at August 31, 2020 totalled \$5,829,134 (November 30, 2019 - \$10,822). The overall increase related to the issuance of shares for net proceeds of \$6,487,682 offset by the operating costs as detailed in the statement of loss and comprehensive loss in the condensed interim financial statements.

During the nine-month period ended August 31, 2020 the Company realized a net outflow of cash from operations of \$564,801, compared to \$41,889 in the comparative period. During the nine-month period ended August 31, 2019, the Company purchased property and equipment of \$1,442. During the first six-months of its 2020 financial year, the Company entered into an option agreement to acquire an exploration property with the first payments totaling \$100,000 being made, in addition to \$4,569 of computer equipment purchases. In the first nine-months of fiscal 2020, the Company issued 30,532,000 units in private placements and received net proceeds of \$6,487,682. There were no cash flows from financing activities during the comparative periods.

As of the date of this MD&A, the Company has not pledged any of its assets as security for loans, or otherwise and is not subject to any debt covenants. The Company’s current activities will not provide a source of income in the near future and August result in a history of losses, working capital deficiencies and an accumulated deficit. The Company’s financial success is dependent on management’s ability to raise money, discover economically viable mineral deposits and run profitable operations. Given the nature of our business, the results of operations as reflected in the net losses and losses per share do not provide meaningful interpretation of our valuation.

In order to finance the Company’s exploration programs and to cover administrative and overhead expenses, the Company raises money from sales of its equity and potentially from the exercise of convertible securities. Many factors influence the Company’s ability to raise funds, including the health of the resource market, the climate for mineral exploration investment, the Company’s track record, and the experience and calibre of its management. Actual funding requirements vary from those planned due to a number of factors, including the progress of exploration activities. Management recognizes there will be risks involved that may be beyond their control.

The condensed interim financial statements for the nine-month period ended August 31, 2020 do not reflect adjustments, which could be material, to the carrying value of assets and liabilities, which August be required should the Company be unable to continue as a going concern.

**Outstanding share data:**

As of the date of this report, the Company had an unlimited number of common shares authorized for issuance and 5,770,292 shares outstanding.

	August 31, 2020	November 30, 2019
Common shares issued and outstanding	50,672,584	20,140,584

**RELATED PARTY TRANSACTIONS**

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of members of the Company’s Board of Directors, and corporate officers. The remuneration of directors and key management personnel during the periods ended August 31, 2020 and February 29, 2019, were as follows:

- a) Accounting fees of \$2,000 (2019 - \$1,900) to a company controlled by Daryn Gordon, an officer and director of the Company.
- b) Consulting fees of \$42,000 (2019 – nil) to a company controlled by Simon Clarke, CEO and director of the Company after May 5, 2020.
- c) Andrew Cheshire, CEO and director of the Company prior to May 5, 2020, participated in the private placement that closed on April 27, 2020 and acquired 500,000 units of the Company.
- d) During the period, 1,300,000 share options were awarded to directors and officers of the Company. As a result, \$339,788 of share-based compensation has been recognized in the statement of operations.
- e) Included in accounts payable and accrued liabilities at August 31, 2020 is \$64,125 (November 30, 2019 - \$33,330) due to a director and officer of the Company and a former director and officer.

## **OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have any off-balance sheet arrangements.

## **FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

### **Financial Instruments**

Cash is carried at fair value using a level 1 fair value measurement. The carrying value of receivables, and accounts payable and accrued liabilities approximate their fair value because of the short-term nature of these instruments.

Fair value estimates of financial instruments are made at a specific point in time, based on relevant information about financial markets and specific financial instruments. As these estimates are subjective in nature, involving uncertainties and matters of significant judgment, they cannot be determined with precision. Changes in assumptions can significantly affect estimated fair values.

### **Financial risk factors**

The Company's risk exposures and the impact on the Company's financial instruments are summarized below:

#### *Credit risk*

Credit risk is the risk of potential loss to the Company if the counterparty to a financial instrument fails to meet its contractual obligations. The Company's credit risk is primarily attributable to its liquid financial assets including cash. The Company limits exposure to credit risk on liquid financial assets through maintaining its cash with high-credit quality financial institutions. Receivables consist mainly of GST receivable from the Government of Canada. The Company has been successful in recovering input tax credits and believes credit risk with respect to receivables to be insignificant.

#### *Liquidity risk*

The Company's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due. As at August 31, 2020, the Company had a cash balance of \$5,829,134 (November 30, 2019 - \$10,822) to settle current liabilities of \$239,763 (November 30, 2019 - \$220,549). All of the Company's accounts payable and accrued liabilities have contractual maturities of 30 days or due on demand and are subject to normal trade terms.

#### *Market risk*

Market risk is the risk of loss that August arise from changes in market factors such as interest rates, foreign exchange rates, and commodity and equity prices. The Company does not have a practice of trading derivatives.

a) **Interest rate risk**

The Company's financial assets exposed to interest rate risk consist of cash balances. The Company's current policy is to invest excess cash in investment-grade short-term deposit certificates issued by its banking institutions. The Company periodically monitors the investments it makes and is satisfied with the credit ratings of its banks. As at August 31, 2020, the Company did not have any investments in investment-grade short-term deposit certificates.

b) **Foreign currency risk**

The Company's business is conducted in Canadian dollars. As such, the Company considers exposure to foreign currency risk to be minimal.

c) **Price risk**

The mining industry is heavily dependent upon the market price of the metals or minerals being mined. There is no assurance that, even if commercial quantities of mineral resources are discovered, a profitable market will exist for their sale. There can be no assurance that mineral prices will be such that the Company's properties can be

mined at a profit. Factors beyond control of the Company August affect the marketability of any minerals discovered. The price of gold has experienced volatile and significant price movements over short periods of time, and is affected by numerous factors beyond the Company's control. The Company closely monitors commodity prices, individual equity movements, and the stock market to determine the appropriate course of action to be taken by the Company.

### **Other Risk Factors**

Companies in the exploration stage face a variety of risks and investments are highly speculative. While unable to eliminate all of them, the Company aims at managing and reducing such risks as much as possible. The Company faces a variety of risk factors such as project feasibility, risks related to determining the validity of mineral property title claims, commodities prices and environmental laws and regulations. Management monitors its activities and those factors that could impact them in order to manage risk and make timely decisions. Readers are referred to the Company's Filing Statement, located on SEDAR at [www.sedar.com](http://www.sedar.com), for a full list of applicable risk factors.

### **Change in Accounting Policy**

#### *IFRS 16 Leases*

IFRS 16 Leases replaces IAS 17 – requires a lessee to recognize a right-of-use asset and a lease liability on the balance sheet for all leases greater than twelve months and requires additional qualitative and quantitative disclosures. The lessor accounting model under the new standard is substantially unchanged. The guidance must be applied using a modified retrospective approach. Entities August elect to apply the guidance to each prior period presented with a cumulative-effect adjustment to retained earnings recognized at the beginning of the earliest period presented or to apply the guidance with a cumulative-effect adjustment to retained earnings recognized at the beginning of the period of adoption. The Company does not have any leases that extend more than 12 months, as such, there is no impact to the current or prior financial statements.